



# Landowner Brochure



# Welcome to Qualitas Energy

We give landowners like you comprehensive solutions to drive economic growth in rural communities.



**730+ MW**

Aggregate capacity in our UK development pipeline



**15+ Projects**

Under development across multiple renewable energy technologies in the UK

Renewable technologies actively developing in the UK



Onshore Wind



Solar



BESS



Renewable Natural Gas

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Qualitas Energy is committed to **accelerating the energy transition in the United Kingdom**. Everything that we do, we do it believing in our purpose, which is **to enable a more sustainable and greener future** for the generations to come.

”

**Alejandro Ciruelos**

Partner & Country Head UK



# What we do

Qualitas Energy is a leading fund manager focused on renewable energy, energy transition and sustainable infrastructure. Over the last two decades, we've helped stakeholders access real assets with full-scope investment, relying on our DNA of developers and asset managers to deliver high-quality projects.

## Our mission, our vision

Our mission: to drive the change towards a decarbonized economy through focusing our investments into energy transition and sustainability-related assets.

Our commitment to sustainability shapes everything we do, from our investments, our projects, and how we manage the land we use.

By efficiently managing our portfolio, we offer our landowners & investors attractive returns while creating a better world for future generations.







# Five pillars of impacts

We believe all businesses can make an impact on the environment and societies in which they operate. As such, we identified five pillars to guide our work and our employees towards the goal of successful, sustainable investments.



## Community

Our culture reflects the values of our employees – a strong commitment and shared interest in renewable energy. Wellbeing is our watchword, both when taking care of our employees and safeguarding the environment.

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## Decarbonisation

We believe the private market is key to slowing global warming. Significant investment opportunities are unlocking large amounts of capital focused on decarbonisation, providing opportunities for investors while governments focus on other issues.

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## Circular economy

By using natural, unlimited resources to generate and sell electricity, we reduce carbon emissions and support the transition to a circular economy. We'll integrate new technologies into the circular economy as they emerge.

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## Diversification

We are an industry leader in renewable energy, with diversified opportunities across asset classes, locations, and seven countries. Our aim is to expand into promising regions and technologies.

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## Growth

We are committed to sustainable growth of renewable energy while minimising harm and at the lowest cost possible. Our expertise lets us maintain healthy growth while optimising our assets within ESG considerations.

# Our portfolio

We integrate all activities and teams within the value chain: origination, development, EPC, financing, asset management, operations and maintenance, and energy management.



Solar  
Photovoltaic



Renewable  
Natural Gas



Concentrated  
Solar Power

+800 MW  
In Operation



Wind



Hydroelectric  
Power



BESS

+4 GW  
In Development

## POWERING CHANGE

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At Qualitas Energy, we believe that **everything we do has an impact**, which is why we seek returns for our investors while driving a low-carbon economy **to create a better future**.

Iñigo Olaguíbel

Founding Partner & CEO

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# Why you should choose Qualitas Energy

Our teams are passionate about transforming the energy landscape with innovative technology, market-leading expertise, and thorough analysis for optimal returns.

## Project Development

Our goal is to make a significant impact on the world through the development of cutting-edge renewable energy projects – **harnessing the power of nature to pave the way for a cleaner, greener future.**

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### End-to-end project management

Full scope asset management covering every aspect needed for successful delivery.

### Environmental responsibility

Our developments coexist with nature for a positive ecological footprint.

### Technical excellence

Our engineers leverage the latest in energy generation, storage, and grid integration.

### Strong partnerships


Impactful change via meaningful relationships with landowners and stakeholders.

### Extensive experience

We're a market leader focused only in the renewable energy sector since 2006.

### Financial viability

Rigorous modelling and analysis ensures viability and optimises economic potential.



# Assessing your land, and what's in it for you



## Land assessment

- We offer a prompt, free and no-obligation analysis to determine the suitability of your land for a renewable energy project
- Potential land will be shortlisted for suitability, based on the planning requirements under which the project will most likely receive approval



## Your rewards

- Land rental for 30–40 years
- Increased return per acre
- Early-option fees paid
- Index-linked rental payments offering long-term protection
- Increase future land value thanks to existing infrastructure
- Make a real impact on the world



## Income without the risk

- All costs covered
- Frequent and stable payments
- Rent is unaffected by market volatility or natural hazards caused by climate change
- Electricity is always in demand
- Your project's success is guaranteed thanks to our funds and expertise
- Diversified income compared to traditional land uses



## Life as usual

- Financial security without losing the ability to continue farming or using the land for other purposes
- Decommissioning is easy and does not harm the environment or your land
- Simple return to agricultural land use after the project's lifetime
- Or if you prefer, we could look at repowering opportunities

# Giving back to your community



## Community Engagement

Our priority with every project is making a positive impact on the local community. We'll meet with the relevant authorities to ensure we've addressed the unique needs and concerns of the community, according to our core values.

## Community Consultation

We will consult with the local community to ensure they are kept up to date with the project. This is to avoid any misinformation and address any concerns within the local area. We, the developer, will ensure we are available to answer questions when they arise.





## Land protection measures

Regardless of the type of renewable energy project, we'll take steps to reduce the impact as much as possible, based on the unique needs of your land.

## Environmental

We will seek to maintain your land using environmental and land-friendly techniques – for example, allowing livestock to continue to graze the land. Our developments are long-term partnerships which require us to work together. So, we want to ensure our development aligns with your desire to continue to work the land for years to come.

## Visual

To preserve the look and feel of the surrounding landscape, we will seek to install appropriate screening measures and create a natural appearance.

## Social

We involve key stakeholders, communities, and consultants to address any concerns to ensure each project goes as smoothly as possible.



## Wildlife protection measures

Our goal with every project is to have a positive impact, on both a global and local scale. Every project, we carry out a thorough Environmental Impact Assessment (EIA) to keep us informed of relevant wildlife regulations and the best preventive, corrective, and compensatory measures for our work.

## Ecological Restoration

At the initial stages, we will identify areas on the site that could be restored to improve ecological connectivity and biodiversity. Examples include peatland restoration and hedgerow regeneration.

## Biodiversity Enhancement

We are passionate about increasing the biodiversity of our sites. This is not just a requirement for planning permission but something we believe is the right thing to do for the environment. As landowners, we know you are already doing your part, so we will look to build upon your work, not compete. Some of our biodiversity initiatives include native woodland planting, creating wildflower meadows, installing nesting boxes and many more.

# Our Process





# FAQs

## **? How can I find out if my land is suitable for a renewable energy project?**

We offer a prompt, free and no-obligation analysis to determine the suitability of your land for a renewable energy project. Our experts in site planning and assessment employ advanced geographical information systems (GIS), and work with you to identify the best location for wind or solar projects. Furthermore, we carefully consider environmental conservation and the electronic infrastructure to ensure minimal impact and maximum results.

## **? How much land do you need?**

This depends on the project. Solar sites typically require a minimum of 50 acres from one landowner, though we can work with multiple landowners in the same area. For a battery site, typically we need 1 - 5 acres, and for onshore wind 250 acres minimum is required.

## **? How do you select the best land?**

Our thorough identification and selection process looks at proximity to a viable grid connection, land topography, land designations, ground conditions, and many more characteristics.

## **? Why should I choose Qualitas Energy?**

We are an experienced and trusted partner for renewable energy projects. Since 2006, we have built a diverse portfolio of wind and solar farms, batteries, and energy storage projects with a total capacity of more than 11 GW. We take care of every step of project development and construction – planning and approval, purchasing and installation, commissioning, operational management, all the way up to direct marketing of the electricity.

## **? Can I sell the land?**

Yes. You retain ownership, and a long-term index-linked lease will often dramatically increase the land's value.

## **? What are the costs to me?**

There are no costs to you as the landowner. We fund everything associated with the development, as well as your reasonable third-party costs.

## **? What happens at the end of the lease?**

We will remove all the equipment on the site and restore it to its original state.



POWERING  
CHANGE



[qualitasenergy.com/en/uk/](https://qualitasenergy.com/en/uk/)



Qualitas Energy

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